

UCAN Member Survey

December 4-15, 2017

135 total responses

Chambers participating: El Dorado Co. Joint Chambers, Elk Grove, Folsom, Rancho Cordova, Roseville.

Open ended: What single policy proposal would positively impact your business?

82 responses

Tax Reform	19
Reduce regulations	9
Single payer health	6
Improve business climate	6
Scale back min. wage increase	5
CEQA reform	4
Broadband/i-net	3
Transportation infrastructure	3
Eliminate Obamacare	2
Lower utility rates	2
Oppose AB 5	2
Adjust prev. wage compliance	2
Lower energy/gas taxes	1
Provide veteran training	1
Adjust Prop 13 to fund K-12	1
Funding for public libraries	1
Lower insurance premiums	1
College for all	1
Improve app. Process for prop tax	1
Public employee union reform	1
Standards for Comm. Involvement	1
Regulate financing	1
Vet req. for state cert.	1
Inc. time for compliance	1
Dept. of Labor Fiduciary Rule	1
Honest businesses	1
Affordable housing	1
(MD scope issue)	1
U/I fund	1
Elim. Govt. mandated insurance	1
Reduce worker comp costs	1

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Open ended: What single policy adversely impacts your business?

101 responses

Taxes	23
Regulations	10
Minimum wage	9
Gas/Energy tax	6
Wage/benefit rules	6
Skilled workforce	4
Overall business climate	3
Complexity of compliance	2
Work ethic	2
Infrastructure	2
Broadband/internet	2
Education funding	2
Lawsuit abuse	2
Housing supply	2
GOP tax plan	2
Public pensions	1
Immigration policies	1
Public library funding	1
Mortgage withholding	1
Washington, DC	1
Debt	1
Approval process	1
Marijuana use/workforce	1
Gun/ammo regulations	1
Net neutrality	1
Homelessness	1
AB 5	1
ACA repeal	1
Mandatory insurance	1
VRBO, etc.	1
Dept. of Education regs	1

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Open ended: What policy do you believe would positively impact the business climate in CA?

112 responses

Lower taxes	31
Reduced regulations	11
Roll back the minimum wage	4
Reduce state spending	3
Improve overall business climate	3
Affordable housing	2
Public pension reform	2
Universal health care	2
Streamline enviro. applications	2
Reduce wage mandates	1
Allow subcontracting	1
Net Neutrality	1
Business incentives	1
Water cost/rights	1
Prop 13 – more \$ for ed	1
Adjust OT to 40 hours/week	1
Free college	1
Easier appl for mortgage interest	1
Impeach Pres. Trump	1
Defeat GOP tax plan	1
Provide vets with state level waiver	1
Smart immigration policy	1
Lower healthcare costs	1
Leave me alone	1
Small business protection	1
Infrastructure	1
Lower workers comp costs	1
Tax incentives for manuf.	1
Reduce fuel taxes	1
Streamline compliance	1
Labor law reforms	1
AB 5	1
Secede from US	1

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Open ended: What policy most adversely impacts the business climate in CA?

119 responses

Taxes/fees	33
Regulations	32
Minimum wage increase	9
Legislature/Governor	9
Labor costs/regulations	6
Business climate	5
Healthcare costs	4
Workers comp	3
ACA	2
Infrastructure	2
Cost of housing	2
Education	2
AB 5	2
Cost of higher ed	1
President Trump	1
GOP tax plan	1
High speed rail	1
Crime	1
Negative business climate	1
Net neutrality	1

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Select the top three issues impacting your business' bottom line

389 total responses/130 respondents

% = identified among top three

<u>Issue</u>	<u>#</u>	<u>%</u>
Taxes	95	73%
Regulatory/environmental compliance	65	50%
HR/Labor compliance	43	33%
Wage mandates/Minimum wage	44	33%
Overall business climate	37	30%
Legal costs/lawsuits	23	18%
Housing costs	23	18%
Education/Workforce	21	15%
Transportation/Infrastructure	19	15%
Water/utility infrastructure	6	6%
Healthcare costs	4	3%
Broadband	1	1%

Other

(one each)

Lack of support for non-profits

Shipping costs

ACA

Healthcare reform

Utility charges

Bun/ammo legislation

GOP tax plan

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Specific questions re: current/pending legislation:

Should state agencies be required to assess the economic impact of regulations and report to the Legislature on a regular basis? (131 responses)

Yes	118	90%
No	13	10%

Should the state allow business owners and operators to pursue a “fix it first” strategy, allowing business owners to remedy inadvertent violations to labor, safety and environmental codes, similar to recent legislation allowing a “fix it first” approach to ADA violations? (133 responses)

Yes	131	98%
No	2	2%

Should the state promote transparency relative to the legislative and rule making processes? (135 responses)

Yes	131	98%
No	2	2%

Should the state require employers to provide more hours to part time employees before the business can hire additional staff? (133 responses)

Yes	22	17%
No	111	83%

Should the state prohibit the use of private contractors to perform services to state and/or local governments? (144 responses)

Yes	20	14%
No	124	86%

Should the state require businesses to charge the same price to men and women for similar services or products (i.e. hair styling)? (131 responses)

Yes	27	21%
No	104	79%

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Specific questions re: prospective state ballot measures:

Should the state reduce voter approval thresholds from 2/3 majority to 55% to allow local communities to raise funds for priority objectives, such as transportation, affordable housing and library services? (130 responses)

Yes	66	51%
No	64	49%

Should the state increase sales tax or income tax to fund priority objectives such as affordable housing, homeless services and access to higher education? (131 responses)

Yes	15	11%
No	116	89%

Should the state prohibit corporations from utilizing the corporate tax deduction for performance pay for executives? (128 responses)

Yes	52	40%
No	76	59%

Should the state charge sales tax on services (i.e. law, accounting) in addition to the current sales tax on products (television, automobile, etc.)? (132 responses)

Yes	10	8%
No	122	92%

Should the state alter elements of Proposition 13 and tax commercial and industrial properties at full market value, while leaving residential and agricultural properties alone? (123 responses)

Yes	32	26%
No	91	74%

Should the state enact a “single payer” healthcare system, providing prevention and all medically necessary care equally for all California residents funded, in part, by additional payroll taxes? (133 responses)

Yes	26	20%
No	104	80%

Should the state reverse some elements of Proposition 47, and add 15 crimes to the list of violent crimes for which early release is not an option, including child abuse, rape of an unconscious person, trafficking a child for sex, domestic violence and assault with a deadly weapon? (128 responses)

Yes	114	89%
No	14	11%

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Respondent Demographics

Business Sector (134 responses)	#	%
Business services/IT	46	34%
Restaurant/Retail	13	10%
Rec/Tourism/Hospitality	10	7%
Construction/engineering	8	6%
Health	7	5%
Non-profit	6	4%
Real estate	4	3%
Manufacturing	3	2%
Transportation	3	2%
Education	3	2%
Government	2	1%
Sales	1	1%
Communications	1	1%

# of employees (103 responses)	#	%
0-1	23	22%
2-5	36	35%
6-15	26	25%
16-25	6	6%
26-50	5	5%
51-100	1	1%
100+	6	6%